5.22.17

As business and civic leaders in the community, we feel compelled to make our voices heard on the concept of a second business park being established on a portion of the New Bedford Municipal Golf Course.

As the project now moves forward through various public processes, the fundamental issue that needs to be kept in mind, is this—in order to deliver high-performing schools, safe neighborhoods, and a strong quality life for its residents, New Bedford must embrace fresh ideas for growing our economic base and work hard to implement those ideas.

A lot is being asked of taxpayers and local businesses, so relying on the existing tax base is not a viable long-term strategy. The existing business park in the North End is nearly at full capacity and further expansion impossible. Simply put, New Bedford must find a way to grow its commercial tax base or risk sliding backward.

The conversion of part of the golf course to a modern business park would bring, after full build-out, over 1,000 jobs and generate at least \$2 million each year in new tax revenue to help ease the burden on taxpayers and keep the city financially stable. This would represent a sea change from the mere \$100,000 the City receives from the golf course operator each year.

On the merits, the concept checks every box. The 100-acre site has great highway, rail, and airport access, and is connected to existing water and wastewater infrastructure. It is isolated from residential areas. It is free from environmental concerns, and the proposed layout avoids wetlands and unbuildable areas. It may well be among the most marketable "greenfield" development sites in the Northeast.

And the Mitchell Administration has recruited an important partner to the table. MassDevelopment, the state's lead economic development agency whose mission is job-creation and has a long track record of successful business park projects across the state. We think it is great news that MassDevelopment is partnering with the City to pursue a transformative project, and is willing to bear the risks and challenges that would discourage short-term-focused, profit-driven developers.

Finally, the concept for the new business park will allow the City to preserve the original nine-hole golf course designed by the famous landscape architect Donald Ross, and construct a new clubhouse to replace the poor quality facilities that exist today. Given that virtually every golf course in Southeastern Massachusetts is struggling to survive these days, the project offers a unique opportunity to prevent the possible closure of the entire course in the years ahead.

In the months ahead, the City and MassDevelopment will work through an array of issues, and rely on multiple public processes to make sure that all voices are heard and the final result is an asset to our community.

But what we know at this initial stage could not be more exciting or more promising. We see a win-win for New Bedford and we are proud to offer our strong support.

#### **Elizabeth Isherwood**

Chairman

**Greater New Bedford Industrial Foundation** 

#### **Rick Kidder**

President & CEO

New Bedford Area Chamber of Commerce

#### **Gerry Kavanaugh**

Senior Vice-Chancellor for Strategic Management University of Massachusetts Dartmouth

#### **Maureen Sylvia Armstrong**

President, CEO and owner Sylvia Group Insurance

#### **Nicholas Christ**

President and CEO BayCoast Bank

#### **Christian Farland**

Principal Engineer and President Farland Corp.

### Dr. John Sbrega

President

**Bristol Community College** 

#### **David Martin**

President

HTP, Inc.

#### **James Russell**

President and CEO

New Bedford Whaling Museum

## **James Lopes**

Law Offices of James J. Lopes New Bedford Historical Commission

## Anthony Sapienza,

President JA Apparel Corp.
President New Bedford EDC

#### **David Wechsler**

President and CEO
Maritime International

#### **Anne Broholm**

CEO

AHEAD, LCC

#### **Paul Bishins**

Property Owner/Developer
Building 19 Site & other properties

## **David Slutz**

Managing Director
Potentia Business Solutions

#### **Patrick Murray**

President and CEO

**Bristol County Savings Bank** 

### **John Vasconcellos**

President

Community Foundation of SE MA

#### **Scott Pray**

President

D.F. Pray General Contractors

#### **Bob Unger**

Owner/Partner

Moby Dick Brewing Company

## **Rosemary Gill**

**Executive Director** 

Zeiterion Performing Arts Center

# Joseph Nauman

Executive Vice President, Corp. & Legal Acushnet Company

#### **Richard Canastra**

Owner

Whaling Seafood Display Auction

# **David Cabral**

President

**Five Star Companies** 

## Lou Ann Nygaard

CFO

AHEAD, LLC

#### **Carl Ribeiro**

Greater NB Industrial Foundation & Luzo Food Service Corp.

## **Jennifer Downing**

Executive Director Leadership SouthCoast

## **Robert Mitchell**

Greater NB Industrial Foundation & R.A. Mitchell Co.

## **Jeffery Vancura**

CFO

Imtra Corp.

## **Doug Glassman**

Owner

SERVPRO of New Bedford

#### Jeff Glassman

Owner

Darn It! Inc.

## **Keith Hoven**

President and CEO

SouthCoast Health System

## **Jeffery Vancura**

CFO

Imtra Corp.

## **Pete Selley**

Senior Vice President Bristol County Savings Bank